

LYSA Board Meeting Minutes
July 13, 2016
West Road Concession

Attendees: Jessica Anastasi, Bob Corning, Paul D'Errico, Kerri Stanley

Paul D. made the motion to open the meeting at 7:19pm, Bob seconded.

I. Meeting Minutes - Minutes from 6/8/16 were reviewed and approved by Kerri, seconded by Paul.

II. LYSA restructure - We summarized the restructure of the organization. We have dissolved the Executive Board, but there are open positions. Ryan Fragala will take on the role of treasurer, corroborating with Eric Palmer of Businesscents, who pays their bills and provides their monthly reports. Kerri suggested Alli as taking over the role of secretary and asked Jessica to take over the role of interim Communications Coordinator (interim because Mark, the Derry coordinator, unofficially made Jessica the inter-town co-coordinator).

III. Demosphere - Jessica, Joe and Eric attended the demo on July 8. Jessica was impressed with it, and said it seemed user-friendly. There are a lot of customization options we can utilize. Example, we can even add uniform size options for registrations. Discounts, extra charges, etc. - all sorts of parameters can be established. They were less expensive than GotSoccer. We pay 2.99% per player, but only \$1 per payment (so families with multiple families paying once saves us money). The only negative was that they don't currently handle background checks and are working on this now. It was left that they will get back to us on the 5-6 questions we had during the demo.

IV. Lights - they are in process and Stephen Cotton is working with Marquis to get a work order to Eversource and get the job started in time for the fall season.

V. Finance Update - Kerri and Paul D. met with Ryan Fragala prior to tonight's meeting. She will provide usernames and passwords to him and Eric via email and gave Ryan paperwork to hand off to Eric. It is our hope that we will get our taxes filed before the August 15, 2016 deadline and eventually get our audit done.

VI. Fall Registration - They are slowly coming in. There are 6 coaches and 56 players currently registered. We will need to really market ourselves to get the word out and encourage earlier registrations.

VII. Inter-Town League update - We need to work around school event dates, such as Mack Plaque, XC Meet, SAT/ACT testing dates, LYSA picture day... We want to avoid conflicts with potential game times for the fall as we had in the past.

Salem will have a young U18 team, as will Derry and us. It is too soon to tell with the other towns if there will be a U18 team.

There was one final skills clinic but the kids opted to scrimmage, so the U12 players scrimmaged the U15s. It turned out to be a fun evening. Jess and Eric made up packets for other towns or even our coaches to utilize if they want to have clinics.

Jess continues to coordinate a parents v. players pick up game for the summer. The first one will be July 14 and another in early August.

A U15 player, TJ, emailed Jess asking if a group of friends could stay together for the fall. Five of them will move up to U18; the remaining are decent players, and the team could be competitive with other teams with adding some weaker players. Would it be fair to allow them to play on the same team? Bob says he has never known of any player allowed to put together his own team. Politically correct answer would be that historically, we don't do this and that it depends on registrations and we will consider it but will not guarantee it. Jess had been told the draft was based on age/gender but Bob suggested it be done based on skill and that since Jess is the coordinator and Patti's way isn't working, that she should revise the process to make it work.

VIII. Fields / New Goals -Bob started with Kwikgoal, our supplier, to obtain quotes for new nets. We need two new net sizes for the fall with the new USSoccer changes. Kwikgoal provided a discount off the catalog price, and he also got pricing from Tom Labonville, our uniform supplier.

Kwikgoal comes with nets and hardware. Pricing with them beats Tom's by a little. Bob's general feeling was that he felt comfortable with Kwikgoal and thought their pricing was better. U6 through U8 goals means 4 fields which means 8 new net requirements. He would recommend the low end 4'x6' nets as they are 1.5" tubing which is what our current U6 nets are. So essentially same quality, just a little larger. These are \$350/pair or \$1400 for all 8 nets. For the 4'x6 higher end' goal (euro club goal) the price is \$1795 x 4 = \$7180. Mid-range would be Tom's provider, which would be a goal that would cost about \$5000. Where we are not a tournament / competitive league and with the uncertainty of USSoccer reverting back, it would be in our best interest to go with the lower end goals. If the changes stay, then we can purchase higher quality nets. The lower end nets are not as heavy and more easily portable.

The other nets needed are 6.5'x18' for U10/U12. We would need 2 pairs. Low end - \$1890/pair (\$3780 for 4 goals). Mid priced nets come from Allumagoal which is \$1825/pair (\$3650 for 4 goals). The high end goals (euro club goal) are \$2795/pair (\$5590) for 4 goals). Bob will have the Kwikgoal rep provide a clean quote, send it to the board for approval, and we can then proceed with ordering.

IX. Fall Calendar - Kerri created a Google calendar and input Mark Ruest, opening day, picture day, etc. and will add to it. It has been shared with the other board members. Eventually games can be added as well and perhaps the whole calendar can be put on our website.

With Mark, we need to provide him with our own contract and proposed dates we'd have him provide training to our U6 players on 2 Saturdays in the fall season.

X. Website - Sang couldn't attend tonight's meeting but made recently requested updates to the web and will continue to do so. We are unsure if he has been in discussion with Chris regarding the website merger. We still have the USSoccer updates that need to be added to our website and will get this info to Sang to do.

XI. Internet - Kerri emailed the Comcast rep, Matt Krause, back with the counter proposal we discussed at our June 8 meeting. He responded asking if there was another location that would need little or no construction because if there was a separate account, Comcast could group them together and potentially get the whole thing covered. He stated that if they had another account they could open, they'd be willing to pay so much for each account, knowing they'd get a return on investment within a certain time period. He said it would have to be a new business service which could potentially then just get canceled within 7 days of the work order being opened. This was the only way they'd be able to move forward without us incurring the proposed \$2,700+ from us. Another option would be to sign up for a larger amount of service to justify the out of pocket expenses Comcast would incur. Matt will look into that and get back to us with options.

Paul thought it would be a good idea to purchase a T-Mobile modem extender and then purchase the plan for the time period needed and it could be turned off during the months we don't use it. This would give us the capability to process credit card payments and to have internet for board meetings. Paul will get back to us the modem cost and the approximate cost per month. Either way we won't have Comcast in place for the fall so this would be the best route to pursue at this time.

XII. Sponsorship - Kerri put a call into the contact at NH Ortho today and left a message about the proposal sent to them at the beginning of June to gauge their interest. The letter stated a deadline of July 15 so there is still hope. Otherwise, we should be more concerned about the amount of money we are paying Mark and what we would want to do to cover this cost.

XI. Fundraising - tabled for future meeting since only 4 of us are in attendance.

XII. Other Business - Paul said the company, Page Street, from whom we purchased the two empty containers, is interested in buying them back so he will set the wheels in motion for that.

He would like to talk to Sid about leveling out an area for the porta-potty so it doesn't tip over.

Jess asked if Joe could go in and only unflag spring 2016 players in divisions U4 through U10 because she is still emailing U12 and U15 teams to schedule pick up games / kids v parents at West road.

The next meeting is scheduled for Wednesday, July 27 at 7pm, followed by another meeting on August 10, as we will have a lot of loose ends that will need to be tied up.

Respectfully Submitted,
Kerri L. Stanley
LYSA Chairperson
LYSA U8 / U10 Coordinator
July 15, 2016